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Herring Named Field Rep in California for Berkshire Hathaway GUARD

Berkshire Hathaway GUARD Insurance Cos. has named Traci Herring a senior field representative in Northern California.

Herring is responsible for identifying prospects for appointments while providing information about available resources and new developments to existing members of the distribution network. She also functions as agents' field liaison with Berkshire Hathaway GUARD's underwriting, loss control and claims staff.

Herring has extensive experience with underwriting, sales and partnership building.

In October of 2012, GUARD Insurance Group was acquired by National Indemnity Co., which is a wholly owned subsidiary of Berkshire Hathaway. In 2013, GUARD unveiled a new identity as Berkshire Hathaway GUARD Insurance Cos.

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